NATIONAL EDUCATION ASSOCIATION



# 2023–2024 Modified Strategic Plan and Budget

Presented to the Representative Assembly July 2023



#### National Education Association

The National Education Association is the nation's largest professional employee organization, representing approximately 3 million elementary and secondary teachers, higher education faculty, education support professionals, school administrators, retired educators, and students preparing to become teachers.

#### **NEA Executive Officers**

Rebecca S. Pringle, President Princess R. Moss, Vice President Noel Candelaria, Secretary-Treasurer

#### Office of the Executive Director

Kim A. Anderson, Executive Director Karen M. White, Deputy Executive Director

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# The National Education Association

## Vision, Mission, and Values

Adopted at the 2006 NEA Representative Assembly

Rebecca S. Pringle President Princess R. Moss *Vice President* 

Noel Candelaria Secretary-Treasurer Kim A. Anderson *Executive Director* 

#### THE NATIONAL EDUCATION ASSOCIATION

We, the members of the National Education Association of the United States, are the voice of education professionals. Our work is fundamental to the nation, and we accept the profound trust placed in us.

#### **OUR VISION**

Our vision is a great public school for every student.

#### **OUR MISSION**

Our mission is to advocate for education professionals and to unite our members and the nation to fulfill the promise of public education to prepare every student to succeed in a diverse and interdependent world.

#### **OUR CORE VALUES**

These principles guide our work and define our mission:

**Equal Opportunity.** We believe public education is the gateway to opportunity. All students have the human and civil right to a quality public education that develops their potential, independence, and character.

**A Just Society.** We believe public education is vital to building respect for the worth, dignity, and equality of every individual in our diverse society.

**Democracy.** We believe public education is the cornerstone of our republic. Public education provides individuals with the skills to be involved, informed, and engaged in our representative democracy.

**Professionalism.** We believe that the expertise and judgment of education professionals are critical to student success. We maintain the highest professional standards, and we expect the status, compensation, and respect due all professionals.

**Partnership.** We believe partnerships with parents, families, communities, and other stakeholders are essential to quality public education and student success.

**Collective Action.** We believe individuals are strengthened when they work together for the common good. As education professionals, we improve both our professional status and the quality of public education when we unite and advocate collectively.

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## **Report of the Program and Budget Committee**

The NEA Program and Budget Committee ("The Committee") unanimously recommends the Modified Strategic Plan and Budget for 2023-2024 to continue NEA's commitment to our mission, vision, and core values. In completing its work, the Committee considered contributions from numerous engagements with the broadest possible range of leaders and stakeholders across the organization. We are recommending the Modified Strategic Plan and Budget for 2023-2024 to continue addressing the anticipated needs and challenges that our members, their students, and communities will face.

The Committee appreciates the unchartered territory our nation and our organization will face in the coming years. We begin the 2023-24 strategic planning period with a mixed Federal environment, limited by the House of Representatives and the Supreme Court. Public education remains inextricably linked to many of the broader social and political fights around democracy, equity, privatization, and culture wars intended to dismantle educators' ability to teach the truth and prepare the next generation to address injustice. Legislative actions in some states are being used to actualize anti-democratic intentions and local operatives are trying to infiltrate School Boards and use parents to achieve their objectives. Educators' morale remains low, and many continue to leave the professions. Within the context of ever-rising workloads, perceived decline in community attitudes toward public schools, and inflation driving up the cost of living across the U.S., inadequate compensation has served as a primary accelerator of departures.

For these reasons, the Committee recommends a Modified Strategic Plan and Budget that addresses the needs of our affiliates, members, and their students, and communities. Recommended investments are focused on anticipating the opportunities and challenges that our affiliates, members, and students will face in the aftermath of the midterm election, and support them, and our communities in overcoming the racial, social, economic, political, and educational injustices marked by inequitable conditions and the constant drumbeat of attacks on public education.

Throughout the process, the Committee reiterated the need for rapid response, flexibility, dynamic alignment, and clarity as our country continues to rebound from the pandemic, inflation and the results of the election. A deeper and continued investment in priorities aligned with affiliate and member needs will help us unite our members and the nation to attain our vision of great public schools for EVERY student. There is no doubt that our society has endured a tremendous crisis but throughout the U.S. recovery, our members will say that we were responsive to their needs, and those of their students in this time. They will say that their association helped them feel connected to one another and to their professions. And, they will feel even more united with students and communities as we pursue our goals of enhancing the well-being of America's students, their families, and their communities by advancing opportunities to transform public education into a just, equitable, and excellent system and ensuring the success of the public education system, our members, and those they serve, by developing the structures, processes, operational efficiencies, and practices that strengthen our organizational capacity across the Enterprise.

**Chairperson** Noel Candelaria, Secretary-Treasurer

**Vice Chairperson** Princess Moss, Vice President

**Members:** Bill Farmer, Director from Illinois

James Fedderman, State President from Virginia Dana Livermont, Director from South Dakota

Wil Page, Director from California

Turquoise Parker, Director from North Carolina

Brenda Robinson, Director from Arkansas Ivory Smith, ESP Director from Maryland This page has been left blank intentionally.

# 2022-2024 Strategic Framework

"Shared responsibility to ensure all students, all educators, all schools are excelling, and everyone knows it."

## **Strategic Goals**

To achieve our mission and to grow and strengthen our association to promote quality public education for students, educators, and America's schools, we the NEA will:

- Enhance the well-being of America's students, their families, and their communities by advancing opportunities that will transform public education into a just, equitable, and excellent system.
- 2. Ensure the success of the public education system, our members, and those they serve by developing the structures, processes, and practices that strengthen our organizational capacity across the enterprise.



# Strategic Objectives

In partnership with our Affiliates, NEA will:

**Build Safe, Healthy, Inclusive, and Future-Focused Learning Environments:** Support the development of modern, safe, and supportive learning environments that are affirming to all students and employees and resourced to meet the academic and developmental needs of today's students.

**Support Professional Excellence and Respect:** Enhance and maintain an enterprise-wide system of Association-convened, member-led professional learning and supports for all educators across their career continua to ensure student success, to diversify the professions, to continuously improve their professional skills, and to secure professional authority, collective autonomy, and compensation.

Advance Racial Justice and Social Justice: Support members in advancing racial justice and social justice in education and improving conditions for all students, families, and communities through awareness, capacity-building, partnership, and individual and collective action.

Strengthen Public Education as the Cornerstone of Democracy: Use all available means, including organizing, collective action, policy, legal, legislative, and electoral, to safeguard the rights of students, communities, and educators; to advance economic justice; to protect the future of public education; and to ensure that students are prepared in a learner centered environment to participate fully in our democratic society.

**Enhance Professional and Organizational Regard:** Enhance member and public recognition of the positive contributions of the NEA, its affiliates, and its members; demonstrate the value that the organization provides to educators, students, and communities; and the positive outcomes to the public education system when professionals are in union with one another.

# **Enhance Organizational Capacity**

Develop and leverage the collective organizational proficiencies across our association to advance the mission of the NEA and its Affiliates, with particular focus on Member Engagement, Organizing & Connectedness; Educator Voice, Autonomy & Leadership; Racial Justice Culture; Coalitions & Partnerships; Dynamic Alignment; and Enterprise/Affiliate Health.

# **Enterprise Operations**

Ongoing functions across the enterprise that support the Strategic Objectives, build lasting strength, and sustain the organizational infrastructure.

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## **Budgeted Full Time Equivalent Members and Revenue**

| Members                                  | Projected Year-End<br>2022-23 | Adopted<br>2023-24 | Modified^<br>2023-24 |
|--|-------------------------------|--------------------|----------------------|
| Active - Teaching Professionals          | 1,654,000                     | 1,637,000          | 1,630,000            |
| Active - Education Support Professionals | 277,000                       | 263,000            | 270,000              |
| Active - Life                            | 33,000                        | 35,000             | 33,000               |
| Retired Annual Active                    | 82,560                        | 94,080             | 83,520               |
| Retired Annual ESP                       | 3,440                         | 3,920              | 3,480                |
| Retired Life Active                      | 230,670                       | 228,690            | 231,660              |
| Retired Life ESP                         | 2,330                         | 2,310              | 2,340                |
| Reserve and Staff                        | 3,300                         | 3,500              | 3,200                |
| Aspiring Educators                       | 42,000                        | 43,000             | 43,000               |
| Community Ally                           | 175                           | 6,300              | 150                  |
| Total Members                            | 2,328,475                     | 2,316,800          | 2,300,350            |
| Revenue                                  |                               |                    |                      |
| Active - Teaching Professionals          | \$ 337,416,000                | \$ 333,948,000     | \$ 339,040,000       |
| Active - Education Support Professionals | 33,932,500                    | 32,217,500         | 33,615,000           |
| Active - Life                            | -                             | -                  | -                    |
| Retired Annual Active                    | 2,889,600                     | 3,347,680          | 2,923,200            |
| Retired Annual ESP                       | 72,240                        | 82,320             | 73,080               |
| Retired Life Active                      | 1,237,500                     | 1,237,500          | 1,237,500            |
| Retired Life ESP                         | 12,500                        | 12,500             | 12,500               |
| Subscriber                               | 65,000                        | 65,000             | 65,000               |
| Reserve and Staff                        | 298,650                       | 316,750            | 296,000              |
| Aspiring Educators                       | 630,000                       | 645,000            | 645,000              |
| Community Ally                           | 4,375                         | 157,500            | 3,750                |
| Subtotal                                 | \$ 376,558,365                | \$ 372,029,750     | \$ 377,911,030       |
| Other Income and Adjustments             | 2,862,000                     | 1,980,000          | 2,712,560            |
| NEA Foundation Endowment Fund            | (1,794,150)                   | (1,770,250)        | (1,766,600)          |
| Total Revenue                            | \$ 377,626,215                | \$ 372,239,500     | \$ 378,856,990       |

#### 2023-24 Dues Determination (Adopted)

The 2021–22 average annual salary of classroom teachers, as determined by NEA research, was projected to be \$64,234 and the 2021–22 average annual salary of education support professionals, as determined by NEA Research was estimated to be \$35,401.

#### 2023-24 Dues Determination (Modified)^

The 2022–23 average annual salary of classroom teachers for purposes of this projection is projected to be \$65,599 and the 2022–23 average annual salary of education support professionals, as determined by NEA Research is estimated to be \$35,995.

| Based upon these average salaries, the dues for proposed 2023-24 will be: |    | Adopted<br>2023-24 |    | Modified^<br>2023-24 |  |
|---|----|--------------------|----|----------------------|--|
| Active - Teaching Professionals   | \$ | 204.00             | \$ | 208.00               |  |
| Active - Education Support Professionals                                  | \$ | 122.50             | \$ | 124.50               |  |
| Retired Annual Active   | \$ | 35.00              | \$ | 35.00                |  |
| Retired Annual ESP  | \$ | 21.00              | \$ | 21.00                |  |
| Retired Life Active/Subscriber  | \$ | 300.00             | \$ | 300.00               |  |
| Retired Life ESP/Subscriber   | \$ | 180.00             | \$ | 180.00               |  |
| Reserve and Staff   | \$ | 90.50              | \$ | 92.50                |  |
| Aspiring Educators  | \$ | 15.00              | \$ | 15.00                |  |
| Community Ally  | \$ | 25.00              | \$ | 25.00                |  |
| Dues allocation to UniServ  | \$ | 35.00              | \$ | 36.00                |  |

<sup>^</sup> Modified 2023-24 amounts are based on updated membership counts and dues amounts that were adopted at the February 2023 Board of Director's meeting.

#### Strategic Objective 1: Build Safe, Healthy, Inclusive, and Future-Focused Learning Environments

Support the development of modern, safe, and supportive learning environments that are affirming to all students and employees and resourced to meet the academic and developmental needs of today's students.

The goal of this objective is to develop programs and policies that support physical safety, along with the social and emotional wellbeing of students and educators, and encourage equitable access to excellent learning environments and education opportunities.

The work in this area involves developing partnerships and strategies to reduce environmental and physical threats, while emphasizing environmental sustainability, as well as programs and policies that support the social and emotional wellbeing of students and educators. Of particular interest is ensuring that educator voice is a key driver in the delivery of School Rescue Funds (ARPA) along with school revenue advocacy and implementation. Also, this objective will inspire the re- examination and evolution of assessment systems so that assessments can support teaching and learning, rather than undermine it. This work will involve a new emphasis on raising awareness and building leadership around the many intersecting forms of structural discrimination that impact individuals with disabilities and their opportunities to learn, in addition to growing members' skill and ability to lead on equitable policy solutions and raising awareness of and advancing policy solutions to address educator shortages, equitable access, and availability of well-rounded educational opportunities for all public school students.

#### Work in this objective will include:

- Developing programs and policies that modernize learning environments, support students' and educators'
  health, physical safety, and social-emotional wellbeing, and strengthen the ability of NEA affiliates and
  members to engage on health and safety issues.
- Leveraging the delivery of School Rescue Funds (ARPA) to ensure that educator voice is a key driver in distribution and implementation.
- Advocating for non-punitive assessments and policy solutions to address educator shortages.
- Developing NEA's disability rights and inclusion programming and advocacy.

#### 01 Safe, Healthy, Inclusive & Future-Focused Learning Environment

2023-2024

O1 In collaboration with affiliates and allies, advocate for policies, programs, and resources that support building safer, greener, healthier, and more modernized worksites and virtual environments where all students and educators can thrive.

\$ 2,908,185

- Leverage a mix of communications tools and channels to inform, persuade and mobilize members, allies, partners, affiliates and activists to advocate and advance policies protecting the safety of students and educators.
- Partnering with affiliates, members, leaders, and other stakeholders, promote healthy, safe, and equitable learning conditions for students and educators through the development and impartation of health and safety knowledge and skills and the achievement of related advocacy and policy wins.
- Build and execute programs and policy advocacy campaigns that help ensure all public school students have access to safe, healthy and modern learning environments from early childhood to post-secondary.
- In collaboration with partners and affiliates, develop legal tools and strategies to support stronger education systems including by way of challenging inequitable school funding systems and unsafe working conditions.
- O2 In collaboration with affiliates and allies, advocate for educator-informed policies, programs, and resources that ensure well-rounded curricula, holistic educational opportunities, and healing-centered supports; ensuring all students thrive academically, socially, culturally, and developmentally and are prepared to fulfill their full potential as empowered individuals, constructive members of their communities, productive participants in the economy, and engaged citizens of the US and the world.
  - Leverage a mix of communications tools, channels and targeting to advance member-informed policies and programs designed to shape education policies, curricula and opportunities to meet comprehensive needs of students.
  - Track and analyze trends in the educator workforce, including recruitment, retention, and shortages, in order to develop products that will support NEA and affiliate staff in advocating for the funding and other resources necessary to fully staff public schools.
  - Build and execute programs and policy advocacy campaigns that help ensure all students have access to excellent and equitable public education opportunities from early childhood to post-secondary.
  - Ensure educator influence and build greater student voice in policy solutions and implementation.

\$ 5,197,808

## S1: Build Safe, Healthy, Inclusive, and Future-Focused Learning Environments

## 01 Safe, Healthy, Inclusive & Future-Focused Learning Environment

2023-2024

- In collaboration with partners and affiliates, develop legal tools supporting members seeking to ensure state standards require students to learn the full sweep of U.S. history.
- Through partnerships, expand NEA's reach, influence and ability to positively impact educational policy and student outcomes.

| <b>Direct Cost:</b>    | \$4,429,480 |
|------------------------|-------------|
| <b>Personnel Cost:</b> | \$3,676,513 |
| Total:                 | \$8,105,993 |

## Strategic Objective 2: Support Professional Excellence and Respect

Enhance and maintain an enterprise-wide system of Association-convened, educator-led professional learning and supports for all educators across each phase of their career to ensure student success, diversify the professions, continuously improve professional skills, and secure professional authority, collective autonomy, and compensation.

This objective strengthens and promotes an education system focused on professional excellence undergirded by educator-led learning and support to ensure student, educator, and community success. It highlights the role of educators in leading their professions.

Work in this objective includes:

- Collaborating to deliver, scale, and organize around educator-led professional support as a benefit of Association membership.
- Advocating for and implementing the 6 Pillars of Community Schools as the model for school system innovation.
- Ensuring Education Support Professionals (ESPs) are recognized, respected, and compensated as essential education professionals.
- Developing policies that promote and support an education system that meets the needs of all students, educators, and communities.

#### 01 Professional Excellence & Respect

2023-2024

- To promote a union-led culture of professional excellence, collaborate with affiliates and partners to continuously develop scale, spread, deliver, and organize around professional supports at each phase of an educator's career, including aspiring educators, education support professionals, higher education professionals, and retired educators.
  - Support and deliver the Higher Education and Retired Conferences, to build the capacity of leaders.
  - Support and deliver virtual webinars focused on retired issues and professional development for leaders in retired affiliates.
  - Collect, curate and promote member-informed, sourced multi-media content to promote NEA professional excellence programs, share knowledge, skills and best practices among practicing educators as a value of membership and an integral way to grow professional excellence.
  - Develop and implement a mixed-model content strategy to engage, reach and inform Aspiring Educators members via NEA Today for Aspiring Educators and other content distribution channels reaching current and prospective Aspiring Educator members.
  - Work with Affiliates receiving grant money from Center for Professional Excellence & Student Learning to include ESP and Specialized Instructional Support Personnel members in trainings.
  - Provide member developed and facilitated "just-in-time" supports, in partnership with affiliates to meet evolving member professional learning needs. (webinars, independent study courses, blended learning, Learning Management System etc.).
  - In partnership with Aspiring Educator Leaders, plan and deliver the Aspiring Educator Conference, work with the Aspiring Educator chair and Aspiring Educator Advisory Committee to implement activities and events; and provide technical assistance to state affiliates in implementation of Aspiring Educator Programs.
  - Develop, edit, and produce materials that promote professional learning resources for affiliates and individual members; liaise with Communications to promote these materials on NEA properties and on social media platforms.
  - Partner with affiliates and NEA content departments to develop, maintain, and improve micro-credential and member engagement programs.
  - Promote the 5 Keys to transformation (passion for learning, assessment for excellence, culture of collaboration, authentic autonomy, and worth of each person/community) as common elements of culture and values that drive each phase of the professional career.

\$ 15,694,445

#### 01 Professional Excellence & Respect

2023-2024

- Administer and track metrics on Great Public School grant programs to support affiliate innovation and identify promising affiliate-developed supports.
- Build and disseminate materials and resources for affiliates.
- Develop and implement policies, alliances and learning opportunities which will support the knowledge, skills and understanding to secure safe, healthy and just learning environments for all students.
- Host and deliver research writing boot camps at Historically Black Colleges and Universities (HBCUs) and Minority Serving Institutions (MSIs).
- O2 As a systemic transformation of teaching and learning, collaborate with affiliates and partners to advocate for policies and practices that promote and implement the six pillars of NEA's Community School strategy as the foundation of a student-focused and equitable education system.

\$ 2,678,405

- Develop, implement and adjust communications plans that promote community school policies driven by affiliates, partners and NEA.
- In partnership with local and state affiliates and community partners design
  and implement an institute to prepare teams to advocate for policies and
  practices that support community schools.
- Develop and promote resources and tools to support community school implementation.
- O3 Collaborate with affiliates and partners to lead and support efforts to strengthen and promote an education system and policies that value and respect a diverse, prepared and professional educator workforce, and the role of the association as crucial to the success of that system.

\$ 5,544,462

- Advance association and affiliate efforts to adopt policies that create rich learning environments for students with a qualified and diverse workforce.
- Develop and provide professional learning programs, in partnership with affiliates, that encourages teacher leadership and professionalism throughout the career continuum. (Teacher leadership -- Teacher Leadership Institute, Coaching and Mentoring Institute, Teaching Fellows, National Board).
- Support affiliates with the development and implementation of union-partnered induction programs and policies for early career educators in effort to increase teacher retention. (Early Leadership Institute, Early Career Learning Labs).

#### 01 Professional Excellence & Respect

2023-2024

- Collaborate with partner organizations to advocate for high quality programs and practices that engage NEA members and leaders. (e.g. Council for the Accreditation of Educator Preparation Board of Directors, American Association of Colleges for Teacher Education, National Association of State Directors of Teacher Education, Learning Forward).
- Collaborate with partners to advocate for development and implementation of high-quality supports across the teacher continuum. (teacher residencies, ethics, grow your own, Educator's Rising and Cadet Programs, and professional learning strategies).
- Create and disseminate content policy documents and resources.
- Utilize coaching and improvement science as a problem- centered approach to improve teaching and learning.
- Support activities that highlight educator quality and professionalism.
- O4 Collaborate with affiliates and partners to lead and strengthen efforts to support and promote Educational Support Professionals (ESPs) as respected professionals essential to the success of ALL students, educators, schools, and community connections.

\$4,220,176

- Elevate and share the stories of ESP members, and curate and promote NEA resources that support education support professionals' skills and roles as essential roles within their school communities.
- Develop and inform strategy and partnerships to strengthen ESPs' professional practice and stature. (e.g. Integrated Pest Management, National Farm to School Network, affiliates, etc.).
- Develop and launch a professional learning opportunity for ESPs focused on social-emotional wellbeing, including the impacts of trauma, adverse childhood experiences, and grief.
- Develop ESP leadership skills through ESP Leadership Institute (ESPLI) and facilitate the application of those skills to needs and opportunities at the local, state, and/or national level.
- Strengthen ESPs' professional stability, stature, and effectiveness.
- Develop, maintain, and/or improve ESP micro-credential and blended learning offerings.
- Host a national conference that creates opportunities for ESPs to provide
  professional development to their peers, provides time and space for ESP
  community building, and raises awareness of NEA and affiliate-offered
  professional growth programs and resources.
- Improve understanding and scale use of the ESP Professional Growth Continuum.

# **S2:** Support Professional Excellence and Respect

## 01 Professional Excellence & Respect

2023-2024

- Increase the number of affiliates who are either directly offering or collaborating with their district to offer ESP mentoring programs.
- Manage NEA's ESP of the Year (ESPOTY) program.
- Re-launch Building Winning Teams as a resource to strengthen the effectiveness of paraeducator-teacher teams.

 Direct Cost:
 \$17,377,995

 Personnel Cost:
 \$10,759,493

 Total:
 \$28,137,488

#### **Strategic Objective 3: Advance Racial and Social Justice in Education**

Support members in advancing racial justice and social justice in education and improving conditions for all students, families, and communities through awareness, capacity-building, partnership, and individual and collective action.

The goal of this objective is to enhance the advancement of racial and social justice in education to improve educator practice, along with conditions for students, families, and communities.

In partnership with NEA affiliates, work in this area seeks to identify and support direct member engagement, mobilization, and activism on racial and social justice. Training, resources, and leadership development will be used to encourage members' deepened understanding of the application of racial and social justice principles to enhance their practice and create just learning environments. Work in this objective will develop and leverage partnerships that engage families and communities alongside educators in advancing a student-centered agenda on racial and social justice. This objective also seeks to raise awareness of the effects of institutional and systemic racism and social inequities, and to provide technical assistance to affiliates working to advance just policies, practices, and budgets.

Work in this objective will include:

- Collaborating to deliver, scale, and organize around educator-led professional support as a benefit of Association membership.
- Advocating for and implementing the 6 Pillars of Community Schools as the model for school system innovation.
- Ensuring Education Support Professionals (ESPs) are recognized, respected, and compensated as essential education professionals.
- Developing policies that promote and support an education system that meets the needs of all students, educators, and communities.

01 Racial & Social Justice 2023–2024

O1 Create and provide professional and leadership development opportunities and resources to members that strengthen their capacity and increase their awareness, engagement, mobilization, and activism regarding racial and social justice to enhance their professional practice and create safe, just and equitable learning environments and communities.

\$ 9,392,703

- Partner with state affiliates to increase member recruitment and retention at Historically Black Colleges & Universities (HBCUs) and Minority Serving Institutions (MSIs) and empower them to be engaged as advocates for their students and their schools.
- Advance racial and social justice issues through student- centered bargaining, bargaining for the common good and other advocacy efforts through grants, technical assistance, and advocacy tools for state and local affiliates.
- Develop legal tools and legal interventions to combat discrimination, harassment, and inequity in schools against students and educators. These legal tools and interventions will focus on ending the school-to-prison pipeline, immigrant rights, LGBTQ rights, the rights of pregnant and parenting educators, Honesty in Education, and protections for advocates. Use legal tools and opportunities to advance racial and social justice particularly by raising awareness of systematic racial inequities and advocating for effective tools to redress those. Strengthen relationships and partner with allies to do the same.
- Support affiliates by developing professional learning opportunities that promotes teacher leadership development and professional excellence grounded in racial and social justice throughout the career continuum.
- Hold the annual Human and Civil Rights Awards Program to honor heroes for racial, social and economic justice.
- Engage members and non-members in collective action on racial, social, and
  economic justice issues impacting Black, brown, AAPI, Indigenous, immigrant,
  women, LGBTQ, students, and communities via online and offline actions, as
  appropriate.
- Continue to engage and grow, via NEAEdJustice, social media and online engagement tools, targeted ads, member and community based audiences on racial and social justice issues and actions.
- With a focus on identifying and engaging early career educators and emerging leaders, conduct the Minority and Women's Leadership Training Seminar programs with a competency-based focus, to prepare educators of color and women educator leaders to be powerful advocates for their students, their professions, and their association, and to organize around issues impacting their schools and communities.
- Develop a network of co-conspirators members who build and strengthen their capacity and accountability to engage in anti-racist work; apply their learnings to their own racial justice journey; and catalyze action to advance racial justice throughout NEA.

01 Racial & Social Justice 2023-2024

- Engage and organize local affiliates on issues related to social, racial and economic justice.
- Provide racial explicit communications, resources, celebrity partnerships, art activations and engagement campaigns that assist affiliates in engaging members, partners, allies, leaders and staff to shape the public narrative around key issues in our schools and communities on the association's racial justice work.
- Implement the NEA Conference on Racial and Social Justice with a focus on developing activists, innovating new engagement strategies and providing issue based education to strengthen our collective organizational capacity as leaders in the movement for racial, social and economic justice.
- Utilizing blended learning and member-led delivery strategies, provide
  professional development to impact educator practice, to address racial
  and social justice including topics related to gender, race, LGBTQ bias, and
  cultural differences; and enhance the capacity of targeted and interested
  affinity groups and affiliates to deliver professional development to scale.
  Develop asynchronous, self-directed professional development and digital
  learning resources and online tools.
- O2 Provide technical assistance and strategic planning to state and local affiliates (inclusive of coaching, analysis, assessments and workshop facilitation) to build the necessary foundations and narratives that accelerate our affiliates' ability to organize, build power to promote change, and operationalize principles of equity, racial and social justice throughout their programs, policies, practices.
  - In partnership with state and local affiliates broker, nurture and grow family-school-community partnerships that are member-driven and advance a student-centered agenda on racial and social justice.
  - In partnership with state and local affiliates, administer Community
     Advocacy and Partnerships Engagement grants to engage members to build
     capacity through the racial and social justice continuum to increase the
     academic achievement of students of color by collaborating and creating
     joint advocacy opportunities with national, state, and local organizations
     who represent communities of color.
  - Grow capacity around the Race Class Narrative to increase the recognition and demand for equity in education by moving more people to NEA's vision and solutions.
  - Engage state and local affiliates to apply principles and frameworks of racial, social and economic justice to organize and operationalize internal systems change to build power.

\$4,395,233

01 Racial & Social Justice 2023-2024

- Administer the Center for Racial and Social Justice Grant program
  to support the state and local affiliates engaged in operationalizing
  organizational change efforts, projects aimed to win specific policy
  or practice changes and enhancing educator practice. engagement,
  organizational change, membership growth, and leadership development.
- Develop and support a network of state and local affiliate staff to facilitate
  enterprise wide learning, sharing, coordination and collaboration on
  Association initiatives and priorities on racial, social, and economic justice.
- Support affiliates with data and information to create greater equity and opportunity in legislation and issue campaigns.
- O3 Develop and leverage national, state, and local partnerships to engage students, families and communities alongside educators to advance student-centered policies and practices that achieve racial and social justice for every student.

\$ 2,933,248

- Promote and advance the Diverse Asset Managers Initiative (DAMI) through our pension advocacy. NEA will continue to promote high performing diverse-owned asset management firms to manage member retirement funds.
- Advance the opportunities for educators to lead and participate in external organizations that advance the family/educator connection. Parent Teacher Home Visit (PTHV), National Association Family School Community Engagement (NAFSCE).
- Develop strategic content partnerships with organizations focused on human and civil rights, LGTBQ, women's, and students' racial and social justice to create policy and practice resources, training content and materials to advance NEA's student-centered, education justice agenda.
- Develop strategic partnerships and conduct joint advocacy with partner
  organizations at the national, state, and local level around jointly shared
  core values and advocacy priorities, with an emphasis on leveraging
  relationships to directly impact communities of color and/or uplift social,
  racial, and economic justice.
- Partner with student-focused/student-centered organizations to uplift the education profession for K-12 students; specifically targeting students in Native communities and communities of color.
- Leverage partnerships with the New American Majority (NAM) organizations at state and local level to support and engage NAM voters in targeted campaigns.

01 Racial & Social Justice 2023–2024

Provide culturally rich and diverse online content, tools and resources
for members' and affiliates for Read Across America related activities at
state and local levels that highlight diverse authors, illustrators, stories,
and readers as well as uplift and recommended titles that represent an
array of experiences and cultures.

• Partner with NEA board members who are local presidents to inform our racial and social justice work to identify opportunities at the local level for continued raising awareness, building capacity and collective action.

Direct Cost: \$9,536,744

Personnel Cost: \$7,184,440

Total: \$16,721,184

## Strategic Objective 4: Strengthen Public Education as the Cornerstone of Democracy

Use all available means, including organizing, collective action, policy, legal, legislative, and electoral, to safeguard the rights of students, communities, and educators; to advance economic justice; to protect the future of public education; and to ensure that students are prepared to participate fully in our democratic society.

The goal of this objective is to advance and protect the rights of educators, students and communities and the future of public education. Work in this area includes the use of all available means needed to strengthen public education as the cornerstone of democracy and to secure an environment that will positively undergird association efforts to foster quality public education and student success regardless of their zip code.

This objective seeks to use federal, state, and local legislative techniques to protect and strengthen public education, ensure opportunity for all students, empower educators to have a voice in teaching and learning, and foster social, racial, and economic justice advocacy. This objective will target federal, state, and local political and issue campaigns that increase and secure educator involvement, promote educational opportunities for all students, and support the association's pro- public education agenda message and leverage its partnerships with affiliates and other pro-public, pro-labor coalitions to obtain favorable outcomes. Work in this objective will also focus on defending against legal attacks that would diminish the rights of students, educators, and the association and building member capacity to bargain and organize around urgent policy issues. Ensuring quality benefits for educators through their health care and retirement security is critical to this objective.

#### Work in this objective will include:

- Supporting the association's efforts, in partnership with affiliates, to protect and strengthen public education through federal, state, and local legislation that ensures opportunity for all students, empowers educators to have a voice in the legislative process, and further fosters the association's social, racial, and economic justice advocacy collaboration with partners;
- Targeting, in partnership with affiliates and other pro-public, pro-labor coalitions, federal, state, and local political and issue campaigns that increase and secure educator involvement, promote education opportunity for all students, and support the association's pro-public education agenda message; and
- Protecting and defending against legal attacks that would diminish the rights of students, educators, and the
  association, including but not limited to, advice, counsel, compliance assistance, and litigation and building
  capacity among members to bargain and organize around urgent policy issues.

2023-2024

- In partnership with affiliates and other pro-public education, pro-labor and social justice coalitions and allies, maximize opportunities for our members to advance, particularly at the federal level, the rights of all students to access high-quality public schools and to build a more just society by advocating for the rights of educators and other public sector workers. We will accomplish this through executive, legislative, legal and political action, as well as promoting the appointment or confirmation of pro-public education and pro-labor judges and executive branch personnel. Conversely, we will work with partners to defeat policies, practices, appointments and candidates who oppose public education, racial and social justice, and the rights of workers.
  - Strengthen engagement with affiliates, members and partners by helping to raise educator voices, and providing tools and strategies to build relationships with federal lawmakers to assist in advancing pro-public education and pro-labor legislation, policies, regulations and nominations; and, conversely to assist in defeating anti-public education and anti-labor legislation, policies, regulations and nominations, particularly those that diminish the advancement of racial, social and economic justice for all students.
  - In partnership with allies, and on behalf of members and affiliates, develop and implement through lobbying and advocacy plans the successful advancement of pro-public education and pro-labor legislation, policies, regulations and nominations; and, conversely defeat anti-public education and anti-labor legislation, policies, regulations and nominations, particularly those that diminish the advancement of racial, social and economic justice for all students.
  - Develop and implement organizing campaigns with local associations, educators, students, parents, and community stakeholders to pass local policies that direct or increase funding towards measures that increase economic equity and strengthen public education.
  - Review, analyze and provide technical assistance on policies related to issues across the teacher continuum.
  - Develop pilot and implement technical, analytical, and online tools to elect pro-public education candidates and defend against threats facing the association, affiliates, and campaigns.
  - Develop, execute, and win electoral campaigns by engaging and training members, third party validators, parents, and other pro-public education advocates. Develop and execute message, paid and earned media, and digital strategies that support local, state, and national electoral work.
  - Prepare for the campaign election cycle by engaging members around their priorities and develop winning electoral campaigns to support federal legislative majorities and key state elections.

\$10,763,247

2023-2024

- In partnership with affiliates and allies, develop and implement comprehensive communications and advocacy plans that lift member voice and help advance pro-public and pro-Labor education legislation, policies, regulations and nominations, and when necessary, defeat legislation, policies, regulations and legal attacks that work against the association's pro-public education mission. Hold elected leaders accountable for living up to the promise of advancing the rights of all students to access high-quality public schools and advocating for the rights of educators and other public sector workers.
- Build and expand coalitions and partnerships to advance the association's goals to elect candidates who support public education and opportunity for all students.
- Harness our partnership with the Administration to win policy victories, elevate quality models and use their bully pulpit to drive innovative uses of resources in a way that support students, educators and their communities. In addition, ensure that member voices are used for Administration conversations, events and decisions where educator expertise is needed.
- Develop systems to monitor, identify and analyze mis/disinformation and attacks of public education, unions and educators online. Train and support efforts to increase internal capacity, while creating opportunities to leverage the voice of NEA's members, leaders and allies to promote propublic education and pro-union narratives.
- O2 In partnership with affiliates, other pro-public education and/ or pro-labor coalitions and allies, and in response to state needs and opportunities, train and organize our members and others to: secure pro-public education and pro-public employee government officials and judges; identify and support opportunities to advance social, racial, and economic progress through legislative, executive, regulatory and other avenues; and use affirmative litigation and other means to advocate for the advancement of civil rights (including voting rights), students' rights, workers' rights, and public education, while also defending against efforts and entities whose aim is to threaten or eliminate or weaken those rights.
  - Support organizing and collective action by conducting strategic research and analysis, collaborating to develop and carry out campaign strategies, and maintaining relationships with relevant external networks.
  - Develop and implement coordinated organizing campaigns in partnership with state and local associations to win legislation that advances economic justice and strengthens public education.
  - Develop and lead on proactive approaches to protecting and defending public pensions, retirement security, and health care benefits for our members. This includes developing strategies and analyzing and acting on legislation, technical assistance and training for our members, affiliates, member pension trustees and NEA staff. This also includes leveraging our health care and pension partnerships.

\$ 32,646,124

2023-2024

- Develop and implement comprehensive advocacy plans to support the
  appointment, confirmation or election of pro- public education and prolabor judges and executive branch personnel at both the federal and state
  levels.
- Conduct litigation at the federal and state levels, including by way of amicus
  filings and by challenging legislative and regulatory actions, to advocate for
  public education and the advancement of civil rights, students' rights, and
  workers' rights.
- Provide legal compliance, advice and counsel for legislative, electoral and
  other campaigns to help advance pro-public education and pro- public
  employee legislation, policies, and regulations that improve learning and
  working conditions; and when necessary, defeat legislation, policies and
  regulations that work against the association's pro-public education and
  pro-public employee mission.
- Educator Shortages- Develop and implement comprehensive advocacy plans
  that promote long-term solutions to the education shortages crisis. Partner
  with state and local affiliates, members, partners, and allies to advance
  collective bargaining language, policies, and legislation to fully fund
  education. Secure commitments for sustainable funding to ensure that we
  can attract and retain qualified, caring, and diverse educators across all job
  categories and in all schools.
- Develop, compile, utilize, and disseminate research and data to support
  legislative bargaining, and advocacy campaigns that will advance pro-public
  education legislation and policy, secure equitable school funding, defend
  against privatization efforts and defeat legislation and policy that runs
  counter to the Associations mission.
- Partner and support affiliates to engage in ballot measure campaigns that
  advance opportunity for students and working families while increasing
  their capacity to handle legislative crises that threaten students, educators,
  and working families.
- Increase state affiliate capacity to advance pro-public education legislation
  and policies while ensuring opportunity for all students through trainings
  and shared best practices with affiliates on message development and
  delivery, local election capacity, and relationship building with elected
  admirations.
- Partner with affiliates to support and enhance both member and technical capacity in an effort to create the conditions to win and move a pro-public education agenda that engages members, strengthens infrastructure before, during, and after the election.

2023-2024

- In partnership with affiliates and allies, develop and implement comprehensive communications and advocacy plans that lift member voice and help advance pro-public education legislation, policies, regulations and when necessary, defeat legislation, policies, regulations and legal attacks that work against the association's pro-public education mission.
- In partnership with affiliates, other pro-public education and/or pro-labor coalitions and allies, and in response to local needs and opportunities, identify and engage in collective bargaining and organizing campaigns to support: pro-worker and pro-public education candidates to local offices such as school boards, issue advocacy efforts to advance student-centered policy outcomes and opposition to individuals and groups that work against the needs of our students, communities and public education system; build members' capacity, voice and influence at the local level (including schools, campuses and worksites) to improve learning and working conditions; build members' capacity to advance curriculum that equips all students to be engaged, civic participants in their communities; build members' capacity to promote the value of civic participation in a democratic society; and advance local policies and practices that promote social, racial, and economic justice for students, educators, and workers.
  - Develop and implement ESP-specific organizing campaigns with local associations and community stakeholders to pass policies that advance economic justice for ESPs in targeted school district.
  - Assist local affiliates with strategies and tools to achieve bargaining
    and local advocacy goals that will recruit, retain, and engage members
    around their profession and the value of their union. Provide technical
    assistance and training on bargaining and advocacy approaches to selected
    public policy, legislative and contract issues. This includes expanding
    and promoting NEA's student-centered advocacy and Bargaining for the
    Common Good (BCG) initiative to support local affiliates in adopting
    bargaining/advocacy strategies that intentionally focus on building
    community coalitions to advance community schools and racial and social
    justice campaigns.
  - Develop, compile, utilize and disseminate research and data to support legislative, bargaining, and advocacy campaigns that will advance propublic policies to secure equitable salaries and additional benefits and compensation. Partner with state and local affiliates on educator, public employee, ESP, and Higher Education pay.
  - Support affiliates and locals in developing bargaining and advocacy strategies that will recruit, retain, and engage members around their profession and the value of their union.
  - Develop, execute, and win electoral campaigns by engaging and training members, third party validators, parents, and other pro-public education advocates. Develop and execute a training program that supports pro-public education candidates.

\$ 3,545,764

## S4: Strengthen Public Education as the Cornerstone of Democracy

## 01 Public Education as Cornerstone

2023-2024

- Develop and execute communication campaigns that support the success of pro-public education candidates and campaigns; utilize and lift educator voice, and build partnerships with allies, parents, and other pro-public education advocates; Develop and execute paid, earned media, and digital strategies that support local, state and national electoral goals; Develop, pilot and utilize online tools to elect pro-public education candidates and defend against threats facing the Association, affiliates, and members.
- Provide analyses, correspondence, and tools for legislation, policies, and regulations that ensure members and allies lead in securing safe, healthy, and just learning environments for all students.

 Direct Cost:
 \$31,722,766

 Personnel Cost:
 \$15,232,369

 Total:
 \$46,955,135

#### Strategic Objective 5: Enhance Professional and Organizational Regard

Enhance member and public recognition of the positive contributions of the NEA, its affiliates, and its members; the value that the organization provides to educators, students, and communities; and the positive outcomes to the public education system when professionals are in union with one another.

Improving public views of the NEA, its affiliates and members is the goal of this objective, along with demonstrating the value of the organizations to educators, students and communities and the positive outcomes achieved when professionals are in union with one another.

Work in this objective will involve intentional efforts to listen to all member groups, potential members, and the public and to establish a baseline of perceptions about NEA, its members, the value of working in union and general regard for unions. This objective also will seek to increase the capacity of members and affiliates to build networks of support and 'move the dial' towards increased awareness and enhanced regard for the organization and its members.

Work in this objective will include:

- Developing a clear understanding of current public and member perceptions, and implementing a mechanism for tracking changes in attitudes over time.
- Building the capacity of members, state and local affiliates to build and expand networks of support and 'move the dial' in terms of member and public awareness and attitudes about unions/working in a union.
- Developing a clearly defined, values-driven, positive brand for the enterprise, and building brand relationships with key audiences to foster greater understanding of our contributions to public education and communities.

#### 01 Professional and Organizational Regard

2023-2024

\$747,384

O1 Develop and implement a regular cycle of gauging member and public attitudes about the NEA, labor unions, and the value of working in union – through both NEA research projects and applicable research conducted by external organizations – to measure success and inform future strategy, with the goal of expanding our circle of supporters and partners who can work in union with us to create positive change in public education and communities.

- Inform strategies and identify opportunities from listening and understanding the motivations, needs, priorities, concerns and opinions of audiences, including: opinion- and decision-makers, potential members, allies and parents to find actionable learnings.
- Develop, carry out, and use survey research and program evaluations to
  measure and track attitudes toward labor unions/working in union and the
  outcomes of NEA programs that exemplify the strategy of working in union
  to create positive change.
- Implement a joint labor research project in partnership with unions, and
  other advocacy organizations to better understand the power of working
  in union and discern strategies to engage key audiences in the work of the
  union.

\$ 1,106,992

- 102 In collaboration with affiliates, build local and member networks and provide them with the capacity to foster, develop, and enhance partnerships and engagements with Community Ally members, labor unions, parent/family organizations, and other interested members of the public to expand our circle of supporters and allies and drive narrative that embodies the power of working in union and illustrates the positive effects on students, families, educators, and communities. Build affiliate capacity to expand their engagements to include a more diverse set of allies and supporters including in communities of color, conservative communities, and others.
  - Partner with affiliates to promote organizing wins, including common good wins, that allow them to increase their standing with members, potential members, and community stakeholders.
  - Develop, refine and deliver aligned message and media training for local affiliates, state presidents and members across categories, as well as partners to ensure strategic and consistent messaging to help advance association's strategic priorities to advocate for students and professionals, and grow and strengthen the union.
  - Support networks of NEA members serving in external, formalized professional excellence leadership rolls to understand how NEA leads and partners to ensure the success of all students, educators, families and communities.
  - Build an innovation hub to test and scale new engagement strategies to expand our base of supporters and drive new engagement in universes including communities of color, conservative communities, and others.

#### 01 Professional and Organizational Regard

2023-2024

- Expand our ability to engage parents and families through partnership networks and by building resources for families to support their own students' learning and development.
- 03 Develop a clearly defined brand for the enterprise grounded in our vision and values and that embraces the value of working union for positive change in public education and communities. Utilize national platforms and affiliate partnerships to build brand relationships with key audiences that foster an understanding of the value of public education, the value of the union and educators and their efforts to create positive change in public education and communities.
  - Provide full range of creative, conceptual, strategic art direction and planning from event branding to short film production, virtual event planning and production, executive producing, pre and post production, celebrity outreach as well as using the arts as engagement tool to engage with affiliates, Community Ally members, labor unions, parent/family organizations, and other interested members of the public to expand our circle of supporters.
  - Plan, execute, and measure paid media campaigns to promote and enhance the NEA brand, public schools, the regard for education professionals, champion racial and social justice and NEA Strategic Objectives as well as identify and secure non-dues revenue streams within NEA's owned media channels.
  - Leverage state media grants to help positively position the association and members in improving the quality of public education and advancing key issues affecting students.
  - Establish, deploy, and leverage tools, systems, and trainings to build, execute
    and analyze comprehensive earned media strategies that target and build
    relationships with key media, capture media placement, shape proactive
    narratives, and lift the voice of NEA members and leaders.

Direct Cost: \$4,107,819

Personnel Cost: \$2,638,972

Total: \$6,746,791

\$4,892,415

#### **Strategic Objective 6: Enhance Organizational Capacity**

Develop and leverage the collective organizational proficiencies across our association to advance the mission of the NEA and its Affiliates, with particular focus on Member Engagement, Organizing and Connectedness; Educator Voice, Autonomy and Leadership; Racial Justice Culture; Coalitions and Partnerships; Dynamic Alignment; and Enterprise/Affiliate Health.

This objective seeks to develop and enhance the capacity of our organizations to align efforts and to organize and engage members leading to a long-term growth and improved fiscal health of NEA's affiliates. Work in this area also will include partnerships to leverage member voice across all sectors (sectors-preK-12 certified, preK-12 ESP, HE faculty, HE ESP, Aspiring, Retired, Public Sector) to influence policy and implementation for safe, healthy, and just learning environments for all students

#### Member Engagement, Organizing and Connectedness

In this area, NEA will partner with state and local affiliates to engage and connect with members and to grow and strengthen our culture of organizing around issues that impact learning and the lives of our students and educators.

#### **Educator Voice, Autonomy and Leadership**

NEA will partner with affiliates to develop processes and structures that allow empowered educators to seize opportunities to have voice and display leadership in classrooms, schools and districts. This area also will develop and enhance members' capacity to lead relevant and thriving associations and measurably advance the organization's Strategic Objectives by effectively expanding the use of NEA's leadership competency framework.

#### **Racial Justice Culture**

Work in this area will strengthen NEA's ability to develop and implement a racial justice lens through which we conduct all our actions, including policies, programs, strategies, employee onboarding, professional development, and consultation on racial and social justice issues. This capacity area also will support state leadership teams in creating awareness and application of racial justice framework, along with supporting 3-1g goals.

#### **Coalitions and Partnerships**

This area seeks to improve the association's ability to have optimal impact, reach, and influence through its external partnerships, domestic and international, and to develop authentic and mutually-reinforcing partnerships with NEA affiliates, councils and constituencies in order to co-create and advance a powerful shared agenda and realize our fullest potential as an enterprise. Work in this area will leverage these relationship to the benefit of our members through their state and local chapters/networks and to achieve member, student and association goals.

#### **Dynamic Alignment**

Work in this capacity area will strengthen our ability to align work across the enterprise to achieve effective and efficient results by using resources and skills where best suited, and by intentionally developing a wide swath of diverse staff and governance leaders across the enterprise with a shared set of tools and language. In partnership with affiliates, work in this area will foster a sense of shared responsibility and build programming and communications networks to align work around shared goals.

#### Enterprise/Affiliate Health

NEA will partner with affiliates to support strong fiscal management, accounting and operating control, risk mitigation, data management, strategic use of data and information, and organizational learning processes across the enterprise as tools to achieve financial stability and sustainable fiscal health. Included in this capacity area are the critical legal and insurance programs, along with Local Presidents' Release Grants and Small States Foundation Grants.

#### 01 Membership Engagement

2023-2024

- Partner with state and local affiliates to innovate and expand member and potential member engagement, recruitment, and retention efforts utilizing data analytics, organizing training, and all available NEA- supported digital tools in person and in virtual venues while advancing worksite leadership structures that are inclusive and representative of our communities to connect members and potential members to their union.
  - Provide training and strategic planning support to affiliates to strengthen aspiring to active membership conversion, develop their leadership skills, and retain educators in the profession. (including digital outreach to teacher-producing universities & minority-serving institutions, career fairs, union-led induction, and ECE groups).
  - Expand year-round recruitment programs with state and local affiliates to build power and successfully grow, engage, and retain membership across the career continuum. (Aspiring Educator to active conversion into pre-K-12 certified, ESP, and Higher Ed into NEA-Retired).
  - Target assistance to support organizing and member engagement across all member categories, including Aspiring Educators, preK-12, Higher Education, Retired, ESP and Charter, by identifying organizing campaign efforts most likely to succeed and those measuring progress and outcomes based on precise goals and regular reporting of progress.
  - Work in partnership with state and local affiliates to plan and implement issue-based organizing campaigns that engage members on the issues that matter most to them; through strategic campaigns that focus on 1) enhancing organizing skills, 2) net membership growth, 3) smart routine use of data, 4) distributive leadership, and 5) engaging educators early in their careers.
  - Design and deliver organizing training for affiliate field staff to build a
    culture of organizing and member engagement; through the UniServ
    training program, the UniServ Managers professional development
    conference, and other convening's.
  - Support state and local affiliates in pursuing emerging opportunities to
    organize the unorganized through campaigns seeking new unit recognition
    in early childhood education, higher education, charter and other preK-12
    units without union representation.
  - Design and deliver pre-employment organizing trainings for members to assist state affiliates in diversifying the pipeline into UniServ staff work; through the Pre-UniServ program and the Organizing Fellows academy.

\$ 26,400,022

### 01 Membership Engagement

2023-2024

- Partner with NEA governance, staff, and affiliates to enhance awareness, knowledge, preference, and adoption of NEA supported technology tools to support their plans and goals through 1) The strategic use of data in identification, recruitment, training, organizing, tracking and reporting to engage members in their areas of interest; 2) support of organizational strategic decision making; and 3) improved opportunities for increased activism, voice, influence, and professional development. Test and implement innovative ways to use new and existing technology to advance organizational priorities and grow analytic capabilities.
- Create and deliver organizing communication trainings to help expand the
  ability of local and state staff, as well as leaders across member categories, to
  use strategic and targeted communications to drive action that helps engage,
  recruit, retain members and strengthen the association.
- Support the development, scaling, and training of enterprise digital advocacy and organizing tools and platforms for NEA and its affiliates.
- Increase NEA Fund Political Action Committee fundraising and participation of member activists by partnering with affiliates.
- Create innovative communications strategies to recruit and retain membership utilizing cross-channel tactics and tools.
- Create innovative communications strategies to support state organizing campaigns and targeted engagement to increase recruitment and retention in key sectors including higher education, ESP, aspiring educators, and Retired memberships.
- Empower members to leverage the federal rescue implementation network and its resources to grow membership and ensure educators' solutions drive the allocation of local resources.

02 Educator Voice 2023–2024

- O1 In partnership with affiliates and grounded in the NEA Leadership Competencies, deliver resources, technical assistance, learning experiences, and other supports to members for the implementation of educator voice and organizing strategies that result in increased opportunities for member empowerment and leadership in classrooms, districts, college/universities, workplaces, communities, and the Association.
  - Launch labor-management collaboration initiatives that grow state and
    district partnerships and result in sustainable processes that increase
    educator voice on teaching and learning decisions in their schools, districts,
    and states.
  - Pilot and refine labor-management collaboration frameworks, resources, and delivery mechanisms that advance NEA and affiliate capacity to support labor-management collaboration as an educator voice and empowerment strategy.

\$ 7,248,236

02 Educator Voice 2023–2024

- Partner with state and local affiliate stakeholders to expand and improve legislation, bargaining, and policy at the state and local level that maximizes access to potential members.
- Identify opportunities across affiliates with bargaining rights to secure 50% membership thresholds to win representation elections.
- Administer the Local Presidents Release Time Program Training to expand the capacity of local affiliates.
- Working in partnership with the National Council of Urban Education
  Associations (NCUEA) and local affiliates, create opportunities for sharing
  strategies, resources, and programs that support and foster the successful
  implementation of the NEA-NCUEA shared priorities and partner
  with local affiliates to lead in a culture of organizing and demonstrating
  successful approaches to organizing at the local level.
- Collaborate with NEA Governance and content departments to create and
  deliver, comprehensive communications training and resources, based
  on the NEA Leadership Competency Framework, to enhance the overall
  knowledge, skills, and abilities of NEA leadership and members, preparing
  them to lead, position, and contribute to the overall growth and strength of
  the association.
- Develop state-based member-led workgroups to support the state affiliates' implementation of competency leadership development programs.
- Partner with member-leaders on the development of leadership competency based resources for NEA's LMS.
- Utilizing online learning modules and assessments via the Learning Management System (LMS), assist NEA leaders across the enterprise to strengthen their individual leadership using the Leadership Competency Framework to measure their existing skills, abilities, and knowledge. Track member engagement and usage of the assessment tools to provide data to the NEA enterprise to serve as a resource to state and local affiliates, and to inform the organization's leadership content and resources.
- Develop and implement an assessment of existing NEA leadership development activities to increase collaboration and alignment of the NEA Leadership competency Framework. Partner with state and local affiliates to adapt and adopt the NEA Leadership Competency Framework to strengthen existing leadership development opportunities for members to create a stronger, more diverse network of leaders to increase organizational capacity at the state and local level.
- Plan, create, and deliver, in collaboration with governance and NEA
  content departments, one annual National Leadership Summit that is
  based upon the NEA Leadership Competency Framework and that serves
  to partner with state and local affiliates to identify leaders and prepare
  them with the knowledge, skills, and abilities necessary to lead relevant
  and thriving associations.

02 Educator Voice 2023–2024

- Implement NEA Board trainings and dialogue to enhance overall knowledge, skills, and abilities of the NEA Board of Directors to position them to contribute to the overall growth and strength of the association.
- Design and deliver leadership competency-based content and experiences
  for state affiliate vice presidents to grow their individual leadership
  knowledge, skills, and abilities and leverage the partnership that creates
  opportunities for state- based leadership development work.
- Develop, implement, and evaluate an assessment of existing NEA leadership development activities to increase collaboration and alignment of the NEA Leadership Competency Framework and provide feedback to program staff and association leadership.
- Foster, develop and strengthen partnerships with affiliates, schools, and
  institutions of higher education to leverage and strengthen member,
  educator, stakeholder and student voice leading to influence on policy
  and implementation thereof, ensuring safe, healthy and just learning
  environments for every student.
- Evaluate, track, and assess pilot year(s) of the Leaders of Color Pathways
  Project; utilizing a broad set of tools, inclusive of participant engagement,
  to identify and recommend strategies that address barriers to equitable,
  intentional and inclusive leadership development and support practices for
  members of color to the Association and affiliates.

03 Racial Justice Culture 2023–2024

- 01 Through collaboration between and among NEA governance, staff and other leaders, develop policies, processes, practices, and structures that promote and support a diverse, equitable, inclusive culture of continuous collaboration and that utilize racial equity tools to integrate a racial and social justice lens in the development of NEA's programs, policies and practices via technical assistance, training, and resource development.
  - Integrate a racial justice framework into the training of current NEA staff and onboarding of new staff to further connect the cross-departmental work of the association to advance racial justice in education.
  - In partnership with key strategic partners and the C4SJ, create and utilize assessment tools and processes that will ensure the inclusion of racially explicit language in organization-wide policies, programs and content.
  - In partnership with state and local affiliates, engage in convening's, strategic
    conversations, and provide training and technical assistance in state and
    local affiliate plan development and programs specifically for leaders of
    color that ensure diversity in leadership engagement and the education
    workforce/profession.

\$ 1,148,252

#### **03 Racial Justice Culture**

2023-2024

Support and integrate cross department racial and social justice priorities
via online and offline engagement actions; provide policy review and
strategic consultation and a racial justice lens as needed for cross
department work; and to resource state and local policy work for racial and
social justice issues.

#### 04 Coalitions and Partnerships

2023-2024

01 Increase members' proficiency and the capacity of the enterprise to create and sustain coalitions and partnerships to align our common interests to achieve our strategic vision. \$ 3,034,715

 Invest in and foster domestic and international alliances and relationships that promote, protect, and defend public education, strong educator voice, democracy unions, and social and economic justice.

# 05 Dynamic Alignment

2023-2024

O1 Increase and support the alignment and synergy of organizational strategy with program development and assessment across the NEA and its affiliates; the ability of the enterprise to target its resources and skills to maximize efficiency and effectiveness; and strengthen our enterprise's capacity to network affiliates' offerings to members.

\$ 5,815,712

- Drive potential members to join the union and lower per- member organizing costs through innovative organizing such as a Mobile NEA360 App, Join Now, digital ads, telephonic membership authorization, Join-by-Zoom, and Text-to-join.
- Partner with affiliates and association stakeholders on a Member Organizer
  Academy that trains diverse, rank-and- file member organizers for YearRound Organizing and develops them into worksite leaders. (I.e., Early
  Career, BIPOC).
- Maintain the National Organization of Lawyers for Education Associations (NOLEA) group site as a resource and communications network for attorneys nationwide, organize annual meeting of NOLEA attorneys, provide NOLEA attorneys with resources, analysis, regular updates and webinars on cross-cutting issues of significance.
- Together with affiliates, build an aligned communications network to drive public and member communications in a strategic and concerted fashion, providing consistent technical assistance, training, and resources.

### 05 Dynamic Alignment

2023-2024

- Design and deliver executive leadership development opportunities for state
  presidents and executive directors that include management development,
  leadership development grounded in the NEA Leadership Competencies
  and related competencies and skills that support the president and
  executive director to successfully fulfill their roles. (President and Executive
  Leadership Team Development, New Presidents Orientations, Affinity
  Group Topical Convening).
- Support the capacity building of state affiliates through the following leadership conference/trainings: NEA/NCSEA Management Collective Bargaining Conference, NCSEA Fall Conference and NEA/NCSEA Affiliate Financial Forum.
- Partner with the National Labor Leaders Initiative (NLLI) to focus on leadership development in key areas of individual/personal leadership, organizational leadership, and movement building leadership.
- Utilize the Unified State Executive Director Program (USEDP) to support small states and support a stable state affiliate executive director corp.

#### 06 Enterprise/Affiliate Health

2023-2024

O1 Support state and local affiliates to implement financial and operational management best practices that promote and maintain a high standard of fiduciary responsibility and accountability, risk mitigation, data governance, data informed decision making, strategic planning, and continuous learning through a peer-to-peer network.

\$ 109,297,230

- Administer NEA insurance programs that support member recruitment, defend members from false criminal accusations, protect members, leaders, and staff from professional liability lawsuits, minimize the impact of fiduciary losses, and indemnify affiliates against errors and omissions and coordinate NEA's Attorney Referral Program.
- Administer Small States Foundation Grants to provide foundational support to small states.
- Administer the Local Presidents Release Time Grants Program.
- Administer the NEA Solidarity Loan Program to provide support to members who have been on strike.
- Administer the Unified Legal Services Program (ULSP) to strengthen
  affiliate capacity to defend, advocate, and advance the rights of educators,
  public sector employees and the association.
- Administer the UniServ Fund and leverage the program to advance organizing and member engagement, including through shared staffing assistance to affiliates.

# 06 Enterprise/Affiliate Health

2023-2024

- Coordinate cross-Center support to states and locals to promote best financial, business, and governing practices.
- Coordinate enterprise risk assessment and mitigation strategies and processes.
- In collaboration with affiliates, develop core list of policies and trainings that affiliates should institute at the state and local affiliate level.
- Leverage the Affiliate Financial Assistance Program to support state affiliates in crisis.
- Provide targeted communications support and strategic communications guidance for state local leaders and staff to mitigate and prevent crisis situations.

Direct Cost: \$124,634,251

Personnel Cost: \$28,309,916

Total: \$152,944,167

# **Enterprise Operations**

Ongoing functions across the enterprise that support the Strategic Objectives, build lasting strength, and sustain the organizational infrastructure.

NEA's facility services, human resources, communications, technological tools, legal services, and financial management reside in this area. This area also handles improvement and innovation initiatives, strategy development, workplace culture initiatives, financial analyses and risk management, and the integration and leveraging of systems and technology.

Work in this objective includes:

# **Leadership Services**

- Adapt to changing needs and expectations for meetings, trainings, conferences, and governance functions
  - o Support informed, data-based decision-making.
  - o Maximize technology support
- Grow as a learning organization
  - o Increase our literacy with and use of data
  - o Practice authentic examination of the impact of our work
- Expand Leadership development at local level
  - o Train local leaders to prepare them to provide direction, and leadership on NEA's strategic objectives and priority goals.
- · Strategic visioning
  - o Deepen discovery processes for critical areas of work related to schools, teaching and learning, leadership development, and organizing.

#### **Business and Financial Services**

- · NEA HQ Building
  - o Engage experts to prepare comprehensive structural review
  - o Maintenance, upkeep and cleaning to allow for safe return
- Establish a Talent Acquisition strategy to attract a skilled workforce
  - o Develop and execute recruiting campaign.
  - o Grow community partnerships.
- Focus on Talent Management employee retention
  - o Enhance orientation/onboarding programs, including mentorship for new employees.
  - o Build New Manager Training program.
  - o Expand an internal leadership Development program.
- Implement new Enterprise Resource Planning system

# **Enterprise Operations (cont'd)**

Ongoing functions across the enterprise that support the Strategic Objectives, build lasting strength, and sustain the organizational infrastructure.

## **Information Technology Services**

- Continue to improve on technical infrastructure and technology offerings
  - o Aggregate increases in technology needs.
  - o Continually improve information security and data integrity.
  - o Bring new enterprise-wide systems online and retire isolated and/or redundant tools.
- Product development
  - o Focused on supporting increased digital engagement, automation, and data-driven decision-making.

## **Enterprise Communications Services**

- Continued engagement and relationship building with NEA audiences through innovative digital, print, and creative content driven by unified content strategy and grounded in our vision and values.
- Develop, field, and analyze member research on behalf of NEA and state affiliates to advance NEA's Strategic Objectives.

#### 01 Leadership Services

2023-2024

O1 Facilitate, support, and align well-informed decision-making processes by the NEA Executive Officers, Executive Committee, Board of Directors, Committees, Councils, and key constituencies to meet the contemporary and future needs of the organization and its members.

\$1,510,764

- Provide research, resources, counsel and expertise to NEA Governance leaders to continue to build strategic relations with civil Rights (Native People, Asian, Black, Latin(o/a/x), Middle Eastern and North African, Multiracial, and Pacific Islander), progressive, labor and community partners, and education stakeholders at the national, state, and local level in order to advance a student-centered agenda that leads to empowered educators. This includes supporting NEA governance with engagement of minority principles.
- Provide resources, counsel, and expertise in response to standing committees, governance requests, and work related to the Representative Assembly.
- O2 Provide support to state affiliates and state leadership teams to ensure maximum alignment, efficiency, and effectiveness.

\$ 11,266,159

- Provide legal advice, counseling and compliance assistance for NEA, its
  affiliates, and members, as well as for the NEA Fund for Children and
  Public Education. Defend NEA and its actions and policies as appropriate.
  Provide legal and policy support to governance (such as Executive Officers,
  Executive Committee, Board, Representative Assembly and committees) at
  the national and state level.
- Provide leadership, strategic direction and administrative support in order to ensure that NEA operates in an effective, efficient, and mission-driven manner.
- Conduct organizational self-assessment survey(s) and gather member and governance feedback regarding representation, functions, and design of NEA governing bodies.
- Actively review NEA's policies to ensure that the organization has the
  procedure and structural capacity to grow and strengthen membership
  pursuant to membership strategies.
- Facilitate the enterprise adoption process in collaboration with state affiliates to ensure successful implementation and utilization of NEA360 to advance organizational priorities.
- Collect, categorize, and archive all adopted policies and related decisionmaking into the electronic policy library in support of their implementation
  and interpretation. Produce and codify comprehensive analyses of
  prioritized policies and make recommendations to governance as
  appropriate.

2023-2024

# 01 Leadership Services

- Manage and align the work of NEA's official governing bodies and advisory committees. Support internal and state/local affiliate requests for assistance with policy development, analysis, interpretation, and research. Provide analysis and interpretation of association policies, monitor compliance with association policies.
- Provide policy counsel regarding relationships with other labor leaders and organizations, including jurisdictional agreements and shared-member markets.
- Engage, support, and align well-informed decision-making by the Executive Officers and Committee to advance the organization's present and anticipated needs.
- Facilitate, support, and align well-informed decision-making by the Board of Directors that meets the contemporary and future needs of the organization.
- Engage, support, and align well-informed deliberations of appointed committees, think tanks, and councils to advance NEA's mission, vision, and strategic objectives.
- Engage multiple departments and strategic objective areas, to support the Office of President, by producing written deliverables, video scripts, correspondence with members and affiliates, opinion pieces, public hearing testimonies and scripts, blogs, social media content, and briefing guidance that supports meeting the current and future needs of the organization and its members.
- Conduct president and executive director internal meetings.
- O3 Support, conduct, and align the NEA Representative Assembly to enhance association decision-making to meet the contemporary and future needs of the organization and its members.

\$ 9,784,694

- RA Communications
- · Committee on Constitution, Bylaws, and Rules
- Credentials Committee
- Elections Committee
- Committee on Program and Budget
- Convention Guests
- RA Today/Delegate Communications
- RA Governance and Policy Administrative Support Services

#### 01 Leadership Services

2023-2024

- NEA-Retired Meeting
- Information Forums and Town Halls
- Resolutions Committee
- RA Logistical Support
- O4 Facilitate the development, execution, alignment, and enhancement of NEA's long term and tactical strategy, using life cycle methodologies to ensure the application of critical analyses and organizational learning to shape and advance the association's goals.

\$4,886,387

- Conduct and facilitate on-going discovery inquiries and Strengths, Weaknesses, Opportunities, and Threats (SWOT) analyses that examine the forces affecting NEA, its affiliates, and public education, along with the reactions to and impact of our organizational efforts, in order to develop, refine, and align the overall strategy used to achieve the vision and mission.
- Convene NEA leaders/staff to facilitate joint professional learning processes
  and to incubate ideas and insights in support of the ongoing stewardship of
  NEA's mission, vision, and core values, and develop processes to maximize
  organizational learning in NEA's relationships with targeted internal and
  external constituent and professional groups.
- Improve strategic systems and provide strategic consultative support to the
  enterprise throughout the strategic plan life cycle to identify opportunities;
  plan and identify impact; promote broad learning and dynamic alignment;
  and support organizational learning to enhance programmatic, policy,
  budgetary, and business decisions.
- Implement a framework and repeatable life cycle processes to explore, test, and pilot opportunities for transformational work and innovation to address changing internal and external circumstances, create new value for association membership, and align with the NEA mission, vision, and core values.
- Facilitate a comprehensive organizational reflection and review process that creates greater alignment between activities and overall impact.
- Provide research support to help achieve the Association's objectives, including identifying, tracking, reviewing, and synthesizing external data and research.
- In collaboration with NEA and affiliate leaders and staff, develop, field, analyze, and disseminate the results of surveys of members, potential members, and other groups of interest to the Association, with a focus on gathering data and information not available through other sources.

# 01 Leadership Services

2023-2024

- Compile, analyze, and disseminate quantitative data and findings and develop machine learning and other models in order to support NEA and affiliate business functions, decision-making, and campaigns.
- Work with NEA and affiliate leadership and staff to facilitate and maintain
  relationships and partnerships with academic researchers, research
  organizations, government agencies, and NGOs to identify, produce,
  disseminate, and use research of importance to the Association. Collaborate
  with partner organizations to advocate for data collection initiatives and
  enhancements that support the Association's strategic goals.

#### 02 Business and Financial Services

2023-2024

O1 Administer and support business operations across the association to ensure sound accounting and financial management, along with efficient and effective processes for facilities management, procurement, travel, conferences, printing, and other business services.

\$ 21,282,480

- CFM Business and Administrative Operation, managing the various insurance programs for NEA, and administering the claims submission process.
- Facility Services. Provide a clean, safe and healthy working environment for NEA building occupants. Maintain and upgrade the building assets of the organization. Plan, develop, and implement energy conservation program to reduce utilities cost and maintain our Energy Star rating and Green Building Certification.
- Printing and Distribution: managing high volume printing and mailing services, and receiving services for NEA HQ.
- Conference and Travel Services. Consults, plans, and contracts with vendors to support NEA meetings held in the NEA building and off-site. Oversees NEA's café/catering service and travel agency.
- NEA Building Tenant Lease
- Provide high quality, efficient, effective, and accurate financial accounting, reporting, and compliance services for NEA and its related entities.
- NEA Fund Administration Political Action Committee (PAC)
- Manage the internal processes for ordering and purchasing of goods and services to ensure the best value for NEA- funded purchases in compliance with NEA's procurement policy.
- In coordination with governance and management, develop and report on overall fiscal affairs of the association and affiliates.
- Coordinate, develop, implement, and monitor the operational plan and budget for the Association.

#### 02 Business and Financial Services

2023-2024

- Evaluate business processes of the NEA and its affiliates and implement best practice initiatives to increase operational effectiveness and transparency, systems for data-driven decision-making, and improved performance across the enterprise.
- Administer and support business operations across the association to ensure sound accounting and financial management, along with efficient and effective administrative and operational processes and services.
- O2 Provide robust human capital management, including a full-service Employee and Labor Relations program, to support the strength, skills, success, and wellbeing of the organization's workforce.

\$6,782,748

- Administer organizational recruitment, retention, and position classifications to appropriately staff the organization in support of our Strategic Objectives.
- Coordinate and administer the NEA Intern Program, offering
  opportunities for higher education students to build skills and knowledge in
  support of their educational needs.
- Maintain an interest-based labor relations program, including contract
  negotiations, joint-labor management committee meetings, and grievance
  and arbitration processing with a focus on addressing concerns or issues at
  the lowest level.
- Coordinate and deliver staff education, professional development, and tuition reimbursement in compliance with established Department of Labor policies and collective bargaining agreements. Ensure that professional development opportunities are aligned to support the work of the NEA Strategic Objectives and Enterprise Operations.
- Develop and implement a full spectrum training program for NEA management staff.
- Provide and promote an employee wellness program to improve employee health and morale. Perform ergonomic assessments and promote in-house wellness opportunities.
- Foster employee engagement and support employee recognition to maintain organizational effectiveness and positive workplace morale.
- Provide Human Resources support, including recruiting, coaching, and training to NEA state affiliates.
- Work with Center leadership to assure a highly effective and efficient
  employee/management team, aligned with NEA's priorities and need for a
  streamlined workforce, by implementing workforce and talent management
  processes that identify needed skills, provide skill development plans, and
  fill capability gaps with strategic hiring practices.

## **E1: Enterprise Operations**

#### 02 Business and Financial Services

2023-2024

O3 Administer and oversee a robust payroll, benefits, and Human Resources Information Systems (HRIS) program, ensuring compliance with all regulatory and legislative requirements.

\$ 2,691,300

- Reconcile and administer the payroll process, ensuring compliance with all legislation and tax laws.
- Manage and administer a broad benefits program for employees, retirees, and identified state affiliates ensuring compliance with regulations, legislation, and contractual obligations.
- Maintain Human Resource Information Systems (HRIS). Ensure accuracy
  of personnel files, manage reporting and data analysis of employee
  information to ensure compliance with state and federal regulations.
  Maintain electronic or paper records for all current and past employees.

# 03 Enterprise Technology Services

2023-2024

01 Develop, implement, and maintain an enterprise technology infrastructure to support the association's business and programmatic needs.

\$ 19,231,735

- Utilize enterprise data infrastructure to provide robust and easily accessible data, and data driven decision support for analytics and modeling to maximize affiliate programs.
- Implement enterprise-wide project management and product development strategies which include methodologies focused on standard processes, tools, and governance to maintain and improve the enterprise technology infrastructure that supports the goals of the organization.
- Develop, integrate, and maintain NEA's enterprise systems and applications which support the Association's strategies and needs. Deliver robust technical solutions for operations, organizing, and membership growth. Enhance the technology and systems needed to support the Representative Assembly, along with customized financial/membership systems to allow for management of affiliates dues collections, PAC collection, as well as legal systems. Develop processes and procedures to utilize development and quality assurance best practices; enhancing our ability to deliver higher quality solutions at a faster pace while ensuring the integrity of our members data.
- Responsible for managing a secure, compliant infrastructure supporting
  business operations and the processes necessary to keep applications
  and infrastructure reliable and available. This includes on-premise and
  cloud services, operations, business continuity, database management and
  maintenance, wired and wireless networks, servers, administrative utilities
  and tools, telephony, and digital storage. Deliver enterprise-wide address
  book of staff for NEA and share with the affiliates.

## 03 Enterprise Technology Services

2023-2024

O2 Administer and oversee a robust payroll, benefits, and Human Resources O2 Administer and execute a comprehensive program for effective management of information security, policy, and technological risk.

\$ 2,462,643

- Administer and execute a comprehensive and effective information security program to educate end users on threat vectors, to protect systems and ensure data integrity. This includes security awareness training, cybersecurity threat simulations, security policies and guidelines, and information emails to educate staff, assist affiliates, and present to various target audiences across the Association. In addition, the program includes firewall protections, account access monitoring, and data exfiltration visibility. This includes identity management authentication and authorization for enterprise systems and data accessibility, ensuring data integrity. Information Security work extends beyond NEA to the entire Association.
- Manage, administer, maintain, and provide direct support to affiliates and NEA in the use of the services and systems that support enterprise business and programmatic needs.

\$ 9,010,555

- Provide support in the effective use of NEA enterprise applications and business systems. Administration and support activities ensure maximized availability, complete and uninterrupted functioning, and sustained application evolution. This includes functional and triage problem-solving support for NEA and affiliate staff assigned to the applications, as well as identifying and communicating efficiencies and enhancements needed as a part of the product development process to ensure program and business objectives are being met.
- The CIT Service Desk offers technical assistance and customer service to NEA Centers and Departments, Board Members, Executive Committee, members, and affiliates. This area provides user support for NEA Network IDs, video conferencing, various integrated software applications and hardware, email, wired and wireless network issues, mobile devices, print managed services, and general IT support services. Equipment, operations and maintenance support is also extended to Strategic Technology Partner (STP) affiliates.

#### 04 Enterprise Communications Services

2023-2024

01 Inform, listen to, engage, and mobilize NEA members and external audiences by implementing innovative, data-driven creative and content strategies across print and digital channels to advance NEA Strategic Objectives.

\$12,745,106

- Development of NEA.org and corresponding digital properties.
- Support the development of unified and aligned digital content strategies and digital engagement standards for online organizing, advocacy and professional collaboration, for NEA and its affiliates.

# 04 Enterprise Communications Services

2023-2024

- Advance the association's mission, vision, and goals by producing
  editorial content driven by an integrated content strategy and synergy
  across communications units. Provide editorial content in NEA Today,
  NEA Today for NEA Retired for members, education and labor media,
  policymakers, opinion leaders and state affiliate communicators in print
  and digital formats.
- Provide a full range of creative, conceptual and strategic planning from traditional and interactive design to short film, pre and post production as well as using current trends, pop culture and the arts as a tool to engage a clearly define brand for the enterprise grounded in our vision and values and that embraces the value of working union for positive change in public education and communities.
- O2 Design, field, analyze, and evaluate, and report on research for NEA and its state affiliates to inform brand-focused communications and advance NEA Strategic Objectives in coordination with state affiliates, partners, and allies.

\$ 13,422,673

- Leverage existing and new research to develop research methodologies, field, analyze and evaluate member research on behalf of NEA and its state affiliates to advance NEA Strategic Objectives, and inform strategic planning and decision-making in coordination with state affiliates, partners, and allies.
- Plan and execute strategic communications initiatives for NEA projects, initiatives and programs by managing multiple tactics, including paid media, strategic partnerships, sponsorships, and special events.,

| 05 | Infrastructure  |                        | 2023-2024     |
|----|---|------------------------|---------------|
| 01 | Provide departmental infrastructure and organizational support to effectively realize the association's Strategic Objectives and Enterprise Operations. |                        | \$ 1,668,988  |
|    |   | <b>Direct Cost:</b>    | \$59,965,795  |
|    |   | <b>Personnel Cost:</b> | \$56,780,437  |
|    |   | Total:                 | \$116,746,232 |

## **Budget Financial Line Item Definitions**

**Salaries/Fringe Benefits** – Salary payments to NEA employees and the provision of benefits such as medical insurance, life insurance, retirement, post-retirement health care, and payroll taxes (for example, Social Security and unemployment insurance).

**Non-Staff Wages** – Reflect the salaries of the President, Vice President, Secretary-Treasurer, salaries of state executive directors participating in the Unified State Executive Director Program, and payments for stipends, salary loss, or substitute pay for members of the Executive Committee and Board of Directors.

**Travel – Staff** – Represents travel expenses incurred by NEA employees on official business, such as transportation, lodging, and meals; travel credit allowances paid for extensive travel in accordance with existing staff contracts or policy authorization; and moving and relocation expenses.

**Travel – Non-Staff** – Represents travel expenses incurred by non-NEA employees on official business, such as transportation, lodging, and meals. This includes travel expenses incurred by the Executive Committee, Board of Directors, members, state and local affiliate governance and staff.

**State and Local Projects** – Grants and approved projects for affiliated organizations, including UniServ grants, Unified Legal Services Program reimbursements, Small States Foundation grants, Great Public Schools funding, and cooperative projects.

**Publication Costs** – Paper, printing, production, composition, art, and design costs incurred for publications such as NEA Today and specialized constituent publications, research papers, and other reports.

Office Expenses – Stationery, office supplies, telephone/communications, photocopy, postage/shipping, and utility costs incurred.

Administrative Expenses – Insurance, membership/funding to outside organizations, contributions, and depreciation.

**Technology and Equipment** – Personal computers, computer accessories, and items such as mailing equipment, calculators, and equipment rental/repairs.

**Outside Services** – Fees paid for professional legal, audit and tax services, consulting services, and building maintenance. It also includes costs for Educators' Employment Liability insurance premiums, membership forms and cards, promotional materials, and advertising.

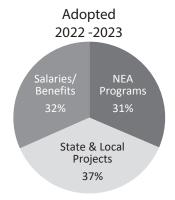
**Conference/Meeting Expenses** – Facilities, equipment rental, food and beverages, speaker fees, training materials, teleconferencing, and video conferencing.

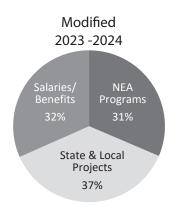
**Recovery – External** – Funds received from NEA affiliates (such as expense reimbursements) and from sources outside the association.

**Contingency Fund** – NEA Bylaw requires a contingency reserve of no less than \$1,000,000 and no more than 1 percent of the budget.

# **Total Budget Comparisons By Line Item**

| Description                 | Adopted 2022-2023 | Modified 2023-2024 |  |
|-----------------------------|-------------------|--------------------|--|
| Salaries/Fringe Benefits    | \$ 116,026,239    | \$ 119,326,086     |  |
| Non-Staff Wages             | 5,180,129         | 5,256,054          |  |
| Travel - Staff              | 6,250,710         | 6,531,658          |  |
| Travel - Non-Staff          | 12,700,302        | 12,903,239         |  |
| State and Local Projects    | 136,414,840       | 138,671,590        |  |
| Publication Costs           | 4,202,798         | 4,501,187          |  |
| Office Expenses             | 7,118,361         | 7,649,651          |  |
| Administrative Expenses     | 17,857,373        | 17,180,913         |  |
| Technology and Equipment    | 10,122,250        | 10,830,294         |  |
| Outside Services            | 51,000,243        | 49,280,687         |  |
| Conference/Meeting Expenses | 9,859,227         | 11,274,227         |  |
| Recovery - External         | (7,492,972)       | (7,048,596)        |  |
| Sub-Total                   | \$ 369,239,500    | \$ 376,356,990     |  |
| Contingency Fund            | 3,000,000         | 2,500,000          |  |
| Total Budget                | \$ 372,239,500    | \$ 378,856,990     |  |





# **Appendix A – Recoveries**

NEA General Fund receives funds from its affiliates, external sources, and other NEA Special Purpose Funds. These funds represent such items as advertising in NEA publications and reimbursement of funds advanced on behalf of NEA affiliates. The impact of these recoveries is reflected as a reduction of the total cost within the appropriate activity.

|      |   |   |     |   | Adopted 2022-2023 | Modified 2023-2024 |
|------|---|---|-----|---|-------------------|--------------------|
| S3   | Advance Racial Justice and Social Justice | 1 | 1   | NEA Conference on Racial and<br>Social Justice registration fees                              | \$ 110,000        | \$ 110,000         |
| S3   | Advance Racial Justice and Social Justice | 1 | 1   | Human & Civil Rights dinner tickets   | 155,000           | 155,000            |
| S6   | Educator Voice                            | 2 | 1   | National Leadership Summit<br>Registration Fees   | 234,000           | 234,000            |
| S6   | Dynamic Alignment                         | 5 | 1   | NEA Conference on NOLEA   | _                 | 30,000             |
| S6   | Enhance Organizational<br>Capacity        | 5 | 1   | Reimbursements from state affiliates for jointly funded executive director positions          | 1,332,473         | 1,246,054          |
| S6   | Enhance Organizational<br>Capacity        | 6 | 1   | Educators Employment Liability<br>and Association Professional<br>Liability reimbursements    | 891,780           | 825,000            |
| S6   | Enhance Organizational<br>Capacity        | 6 | 1   | Legal fee reimbursements  | 975,000           | 975,000            |
| E1   | Enterprise Operations                     | 1 | 3   | Annual meeting activities   | 555,000           | 330,000            |
| E1   | Enterprise Operations                     | 2 | 1   | Rental Income   | 275,000           | 275,000            |
| E1   | Enterprise Operations                     | 2 | 1   | Printing Recoveries   | 350,000           | 352,000            |
| E1   | Enterprise Operations                     | 2 | 1   | Catering & Conference Recoveries  | 90,000            | -                  |
| E1   | Enterprise Operations                     | 2 | 2   | NEA Employee Benefit Plans – cost recoveries  | 25,000            | 25,000             |
| E1   | Enterprise Operations                     | 2 | 2   | NEA Wellness Programs   | 19,000            | 19,000             |
| E1   | Enterprise Operations                     | 2 | 3   | NEA Employee Benefit Plans –<br>personnel cost recovery for Human<br>Resources administration | 253,000           | 253,000            |
| E1   | Enterprise Operations                     | 3 | 1,3 | NEAHQ and Affiliates Technology<br>Infrastructure Support                                     | 1,275,842         | 1,317,665          |
| E1   | Enterprise Operations                     | 4 | 1   | NEA Today and specialized constituency publication advertising                                | 951,877           | 901,877            |
| Tota | ll External Recoveries                    |   |     |   | \$7,492,972       | \$7,048,596        |



# Appendix B: Highlights of The NEA Foundation's Programs

**The NEA Foundation** 202-822-7840 neafoundation.org

The NEA Foundation is an independent national philanthropic partner organization founded by educators to promote the absolute best in public education. For more than five decades, the Foundation has championed and funded educator-led initiatives and innovation, resulting in measurable and sustained improvements in public education. We believe that the most innovative and effective educational policies and strategies emanate from educators engaged in authentic partnership with policymakers, students, parents, researchers, and others who are committed to educational justice, equity, excellence, and opportunity. Through the transformative power of these partnerships, we believe we can improve educators', students', and communities' educational experiences and outcomes.

The Foundation has received Charity Navigator's highest, 4-star rating on financial health, accountability, and transparency for the past 13 years, placing it among the top one percent of all rated charities.

#### Key Initiatives, Programs and Grant-making

- Community Schools Initiative: The Foundation's Community Schools Initiative, launched in 2020, supports the development of community schools as an educational justice and equity strategy in the American South, a region with persistent patterns of underinvestment in public education and the highest child poverty rate in the nation. Community schools are co-created through partnerships among educators and school leaders, community organizations, students, families, and local businesses and institutions to meet students' academic and non- academic needs. Through its initiative, the Foundation has built a regional community of practice to support the development of community schools across Arkansas, Louisiana, and Mississippi.
- **Grants to Educators:** The NEA Foundation currently offers three grant programs for educator- conceived and led projects. Student Success Grants support projects that promote critical thinking and real-world application of learning. Learning and Leadership Grants support educators' professional development, innovation, and collaboration. The Foundation's newest grant program, Envision Equity Grants, launched in 2021, provides educators with the opportunity to center equity in transforming education to improve students' educational experiences and outcomes. Grants range from \$1,500 to \$5,000 each and are typically awarded three times a year. Since 2016, the Foundation has awarded more than \$3.2 million in grants to educators across all 50 states.
- Global Learning Fellowship: The Global Learning Fellowship is a yearlong, cohort-based professional development experience through which educators enhance their knowledge and skills to integrate global competency in their classrooms, strengthen their ability to advocate for global competency, and empower students to thrive in an increasingly interconnected world. Over the course of the year, fellows immerse themselves in online coursework, webinars, reading and reflection, a two-day conference, mentoring by program alumni, and a nine-day international field study. Fellows also complete a capstone project that reflects their learning and can serve as a resource for educators beyond the program. The 2023 Cohort has 50 fellows.
- Awards for Teaching Excellence: Each year, The NEA Foundation provides national recognition to educators across the country in order to celebrate and give visibility to excellence in public education and to amplify the voices of exemplary teachers as advocates for the profession. Annually, all state affiliates are invited to nominate an educator to be celebrated as representative of the educational excellence found in each state. From that group, five educators are chosen for additional recognition and one educator receives the top national award. All awardees were celebrated at the NEA Foundation Salute to Excellence in Education Gala on May 5, 2023.

# **Appendix B: Highlights of The NEA Foundation's Programs (continued)**

• Responsive Grantmaking: The Foundation responds to pressing issues and opportunities in education by making grants and establishing partnerships to advance educational justice, equity, excellence, and opportunity. Among the Foundation's current partners are the National Network of State Teachers of the Year (NNSTOY), the Education Civil Rights Alliance (ECRA), housed with the National Center for Youth Law, and the Communities for Just Schools Fund, a national donor collaborative that helps grassroots organizers, including educators, nurture the full potential of all students.

|  | Adopted<br>2022 – 2023 |        | Modified<br>2023 – 2024 |  |
|--|------------------------|--------|-------------------------|--|
| EXECUTIVE COMMITTEE                        |                        |        |                         |  |
| Executive Officers' Salaries               | \$912                  | ,203   | \$931,361               |  |
| President                                  | 330,727                | 337,67 |                         |  |
| Vice President                             | 290,738                | 296,84 |                         |  |
| Secretary-Treasurer                        | 290,738                | 296,84 |                         |  |
| Executive Officers' Benefits               | \$637                  | ·      | \$646,855               |  |
| Executive Officers' Travel                 |                        | ,504   | 201,004                 |  |
| Executive Committee Travel                 |                        | ,740   | 214,740                 |  |
| Executive Committee Release Time           | 543                    | ,490   | 536,009                 |  |
| Executive Committee Benefits               | 475                    | ,890   | 483,201                 |  |
| Executive Committee Support Services       | 23,                    | ,225   | 23,225                  |  |
| Executive Committee Official Meetings      | 1,097                  | ,184   | 1,159,860               |  |
| President's Meetings/NEA Reps              | 16,                    | ,000   | 16,000                  |  |
| Total - Executive Committee                | \$4,113,               | ,239   | \$4,212,255             |  |
| BOARD OF DIRECTORS                         |                        |        |                         |  |
| Official Meetings                          | \$2,113                | ,369   | \$2,043,571             |  |
| National Conferences                       | 120                    | ,481   | 120,481                 |  |
| Committees                                 | 16                     | ,008   | 16,008                  |  |
| Directors' In-State Expenses               | 300                    | ,235   | 345,235                 |  |
| Directors' Benefits                        | 232,                   | ,221   | 232,221                 |  |
| Total - Board of Directors                 | \$2,782,               | 314    | \$2,757,516             |  |
| REPRESENTATIVE ASSEMBLY                    |                        |        |                         |  |
| Annual Meeting Administration              | \$5,315                | ,676   | \$7,136,615             |  |
| Resolutions Committee                      | 454,                   | ,948   | 459,242                 |  |
| Constitution, Bylaws and Rules             | 62,                    | ,971   | 88,471                  |  |
| Credentials Committee                      | 18,                    | ,780   | 18,780                  |  |
| Elections Committee                        | 148,                   | ,763   | 448,763                 |  |
| Committee on Program and Budget            | 12,                    | ,578   | 12,578                  |  |
| Pre-RA Retired Meeting                     | 85,                    | ,000   | 85,000                  |  |
| RA Today, Reports and Administrative       | 575,                   | ,580   | 619,999                 |  |
| Convention Guests/Past Presidents          | 44,                    | ,000   | 44,000                  |  |
| Total - Representative Assembly            | \$6,718,               | 296    | \$8,913,448             |  |
| OTHER GOVERNANCE                           |                        |        |                         |  |
| National Leadership Conferences            | \$2,556,               | ,341   | \$2,589,901             |  |
| NEA Board Role & Responsibility Training   | 274,                   | ,184   | 278,070                 |  |
| Strategic and Advisory Standing Committees | 625,                   | 317    | 612,903                 |  |
| Total - Other Governance                   | \$3,455,               | 842    | \$3,480,874             |  |

# Appendix D – How Your 2023 – 2024 Dues Dollars Are Allocated – Active Teaching

| Active Teaching Professionals  | Adopted 2022-2023 | Modified 2023-2024 |
|--|-------------------|--------------------|
| Build Safe, Healthy, Inclusive, and Future-Focused Learning Environments  Support the development of modern, safe, and supportive learning environments that are affirming to all students and employees and resourced to meet the academic and developmental needs of today's students.   | \$4.44            | \$4.45             |
| Support Professional Excellence and Respect  Enhance and maintain an enterprise-wide system of Association-convened, member-led professional learning and supports for all educators across their career continua to ensure student success, to diversify the professions, to continuously improve their professional skills, and to secure professional authority, collective autonomy, and compensation.                                   | 15.21             | 15.45              |
| Advance Racial Justice and Social Justice Support members in advancing racial justice and social justice in education and improving conditions for all students, families, and communities through awareness, capacity-building, partnership, and individual and collective action.  | 9.16              | 9.18               |
| Strengthen Public Education as the Cornerstone of Democracy Use all available means, including organizing, collective action, policy, legal, legislative, and electoral, to safeguard the rights of students, communities, and educators; to advance economic justice; to protect the future of public education; and to ensure that students are prepared in a learner centered environment to participate fully in our democratic society. | 25.79             | 25.78              |
| Enhance Professional and Organizational Regard  Enhance member and public recognition of the positive contributions of the NEA, its affiliates, and its members; demonstrate the value that the organization provides to educators, students, and communities; and the positive outcomes to the public education system when professionals are in union with one another.  | 3.68              | 3.70               |
| Legal and Insurance Support  Implement advocacy programs for members including the Unified Legal Services Program, Fidelity Bond, Association Professional Liability insurance, and a 1 million dollar per member Educators Employment Liability insurance program.  | 17.35             | 21.33              |
| Enhance Organizational Capacity  Develop and leverage the collective organizational proficiencies across our association to advance the mission of the NEA and its Affiliates, with particular focus on Member Engagement, Organizing & Connectedness; Educator Voice, Autonomy & Leadership; Racial Justice Culture; Coalitions and Partnerships; Dynamic Alignment; and Enterprise/Affiliate Health.                                       | 64.85             | 62.64              |
| Enterprise Operations Ongoing functions across the enterprise that support the Strategic Objectives, build lasting strength, and sustain the organizational infrastructure.  | 61.88             | 64.10              |
| Contingency Provide funding for emergencies at the national, state, or local levels.   | 1.64              | 1.37               |
|  | \$ 204.00         | \$ 208.00          |

# Appendix E – How Your 2023 – 2024 Dues Dollars Are Allocated – Education Support

| Education Support Professionals   | Adopted 2022-2023 | Modified 2023-2024 |
|---|-------------------|--------------------|
| Build Safe, Healthy, Inclusive, and Future-Focused Learning Environments  Support the development of modern, safe, and supportive learning environments that are affirming to all students and employees and resourced to meet the academic and developmental needs of today's students.  | \$ 2.67           | \$ 2.67            |
| Support Professional Excellence and Respect  Enhance and maintain an enterprise-wide system of Association-convened, member-led professional learning and supports for all educators across their career continua to ensure student success, to diversify the professions, to continuously improve their professional skills, and to secure professional authority, collective autonomy, and compensation.                                    | 9.13              | 9.25               |
| Advance Racial Justice and Social Justice  Support members in advancing racial justice in education and improving conditions for students, families, and communities through awareness, capacity-building, partnership, and individual and collective action.   | 5.50              | 5.50               |
| Strengthen Public Education as the Cornerstone of Democracy  Use all available means, including organizing, collective action, policy, legal, legislative, and electoral, to safeguard the rights of students, communities, and educators; to advance economic justice; to protect the future of public education; and to ensure that students are prepared in a learner centered environment to participate fully in our democratic society. | 15.49             | 15.43              |
| Enhance Professional and Organizational Regard  Enhance member and public recognition of the positive contributions of the NEA, its affiliates, and its members; demonstrate the value that the organization provides to educators, students, and communities; and the positive outcomes to the public education system when professionals are in union with one another.   | 2.21              | 2.22               |
| Legal and Insurance Support  Implement advocacy programs for members including the Unified Legal Services Program, Fidelity Bond, Association Professional Liability insurance, and a 1 million dollar per member Educators Employment Liability insurance program.   | 10.42             | 12.77              |
| Enhance Organizational Capacity  Develop and leverage the collective organizational proficiencies across our association to advance the mission of the NEA and its Affiliates, with particular focus on Member Engagement, Organizing & Connectedness; Educator Voice, Autonomy & Leadership; Racial Justice Culture; Coalitions and Partnerships; Dynamic Alignment; and Enterprise/Affiliate Health.  | 38.93             | 37.49              |
| Enterprise Operations  Ongoing functions across the enterprise that support the Strategic Objectives, build lasting strength, and sustain the organizational infrastructure.  | 37.16             | 38.35              |
| <u>Contingency</u> Provide funding for emergencies at the national, state, or local levels.   | 0.99              | 0.82               |
| -<br>-  | \$ 122.50         | \$ 124.50          |





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