

### Historic Investments

Lobbying that got Pennsylvania Higher Education the WIN

#### How to Influence Government Policy: Lobbying Strategies

#### **Information**

Coalition

Power

Relationships

Nonconfrontational approach using facts and figures to persuade. Usually not enough to get the job done

Teaming up with likeminded groups to add diversity and give the impression of greater power

Letting elected
officials know that
votes have
consequences. Can
sometimes be
combative and risky,
but often necessary

Using pre established relationships to make the ask. The closer you are, the more influential you are.
Can be used with other tools

# Governor Shapiro's Proposed Blueprint for Higher Education:



Combines
PASSHE and
Community
Colleges
under a new,
united
governance
structure



15% increase in funding for the new system and 5% increase for Penn State, Temple, Lincoln, and Pitt



\$279 million increase in PHEAA grants



Proposes a performance-based funding formula for institutions of higher education



Few details about the plan, fueling concerns

# Nearly \$80 million INCREASE to Institutions of Higher Education:

- \$15.7 million INCREASE for community colleges (6%)
- \$20 million INCREASE in supplemental appropriation for PASSHE "facilities transition"/legacy debt
- \$35.1 million INCREASE for PA State System universities (6%)
- \$2.6 million INCREASE for Thaddeus Stevens College of Technology
- 13% INCREASE for PA College of Technology and University of Rural Education Outreach
- \$2.4 million INCREASE for Lincoln University
- LEVEL funding for Community College Capital Fund
- LEVEL funding for PSU, Pitt, and Temple general operations

### \$143 million INCREASE in financial aid via PHEAA:

- \$54 million INCREASE for student grants
- \$5 million INCREASE for disadvantaged students' scholarships
- \$36 million INCREASE for Ready to Succeed Scholarship (\$60m total)
- \$25 million NEW FUNDING for the Grow PA Scholarship Program
- \$20 million INCREASE for student teacher stipends





#### How to be and EFFECTIVE Advocate:



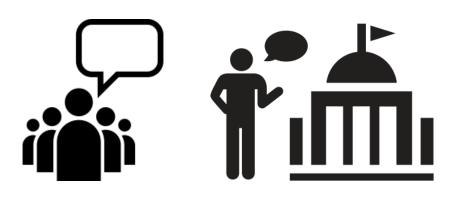
- Get to know your elected officials BEFORE you need to lobby them
- Do your homework
- Personal contacts are best
- Share your story
- Become a known resource
- Regular contact is important!
- Invite your legislator to your school
- Be polite, but direct
- Follow-up
- HAVE FUN!

#### Exercise: Create a 12-month plan to become an effective advocate!

- Focus on your <u>state</u> legislators
- Identify at least 6 actions you can take over the next year to build the relationship with your elected officials and become a trusted resource
- They don't have to be time-consuming activities! Plan them around your schedule
- Report out to the group
- Remember to follow-though with your plan!

"Never doubt that a small group of thoughtful, committed citizens can change the world; indeed, it's the only thing that ever has."

Margaret Mead





### Look for the Win

### Senators & Representatives

- May have a stated platform ex: Small Business Growth
- Current trends ex: Health Care Employment Deficient
- Partnerships ex: Other Sectors and yes Foundation and Management
- Selling the Opportunity ex: What could this look like? In 2 year or your election year
- Shared goals



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